

# Community Hospital Uncovers \$4.3M in Labor Cost Savings without Risking Quality of Care

Acute Care Hospital with strong labor productivity foundation engaged Workforce Insight to achieve additional labor cost savings while ensuring alignment with patient demand, quality and satisfaction goals



## CHALLENGE

Reduced Reimbursement & Staffing Model Inefficiencies: Medicaid reimbursement rate and heightened margin pressure drove hospital to seek more cost-effective workforce model. Labor productivity strategies were already well-established, requiring deeper focus on untapped labor savings opportunities that would not reduce care at the bedside.

## SOLUTION

Workforce Insight was engaged to accelerate access to labor cost savings while supporting goals for improved alignment of staff with patient demand through the following strategies:

### PROJECT SCOPE 1

- Accelerated Labor Cost Savings Assessment
- FTE Modeling (optimal staffing mix & flexible workforce design)
- Healthcare Labor Optimization Roadmap
- Centralized Staffing Office Improvements
- Business Process Reengineering (Staffing, Scheduling & Labor Forecasting)
- Workforce Management Governance & Accountability Structure
- Technology Optimization (analytics, scheduling, acuity, timekeeping, absence management & employee self-service)

### PROJECT SCOPE 2

- Centralized Staffing Office Design, including Technology Roadmap and Operational Recommendations

## RESULT

Over \$4.3M in Labor Cost Savings identified for Community Hospital, including \$2.3M in Hidden Labor Cost Savings and \$2M in Ongoing Labor Productivity Gains – without requiring reductions in staff

## CLIENT PROFILE

Hospitals &  
Health Systems

 Staffed Beds: 78

 Employees: 800

 1 Hospital

# \$4.3M